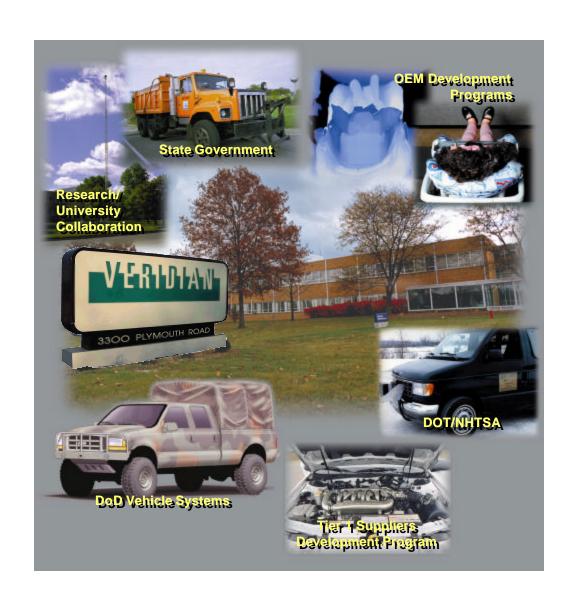


### **AUTOMOTIVE TRANSPORTATION CENTER**



# Consortium Management

Don Duncan
Business Development Manager
Automotive Transportation Center
Veridian Engineering
Ann Arbor, MI 48113
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## Agenda

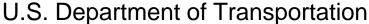
- •Veridian/ERIM experiences with successful consortium management
- •Suggested organizational structure
- Draft member agreement (handout)



## **Transportation Sector Customers**

### Government Clients:











- National Highway Traffic Safety Administration
- Federal Highway Administration
- Federal Motor Carrier Safety Administration
- Research and Special Projects Administration

State DOT's and Local Public Safety U.S. Department of Defense









### Commercial Clients:

- Goodyear and other Tire OEM's
- Child Restraint Manufacturers
- OEM's (Volvo, Ford, Toyota, Subaru etc)
- Fleet managers (Exxon, AirlQ, Lucent)
- Recreational Vehicle Industry
- Automotive Suppliers















## Veridian's Transportation Sector Mission

To research, demonstrate, and deploy high value-time critical systems that intelligently collect, process, and distribute information to the vehicle operator (public, private, or commercial) and to service providers (DOT's, law enforcement) to enhance transportation safety.



**Human Factors Research & Analysis** 



**On-Board System Development** 





**Extensive Test Facilities** 



Vehicle Controls & Display Development & Testing



**Roadside Inspection Equipment** 

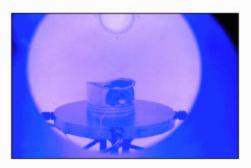


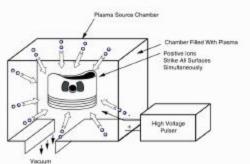
### Plasma-Based Processing of Materials for Motor Vehicle Components and Manufacturing Applications

Commercialization Structure

#### **Program Goals**

- 10X Increased Die Life
- 10X Increased Tool Life
- 10% Reduction of Powertrain Mfg. Cost
- 25% Less Chrome Plating Waste
- 3X Increased Brass Life









Submitted to the Advanced Technology Program
Focused Program 95-02
Motor Vehicle Manufacturing Technology
National Institute of Standards & Technology
U.S. Department of Commerce
11 April 1995

**Vertically Integrated Team** 

**General Motors** 

Asea Brown Boveri

Litton

Nano Instruments

**Diversified Technologies** 

lonex

PVI

**Empire Hard Chrome** 

A.O. Smith

Harley-Davidson

Kwikset

Los Alamos National Lab

University of Wisconsin

**ERIM** 

Participants Added Since

**Program Began** 

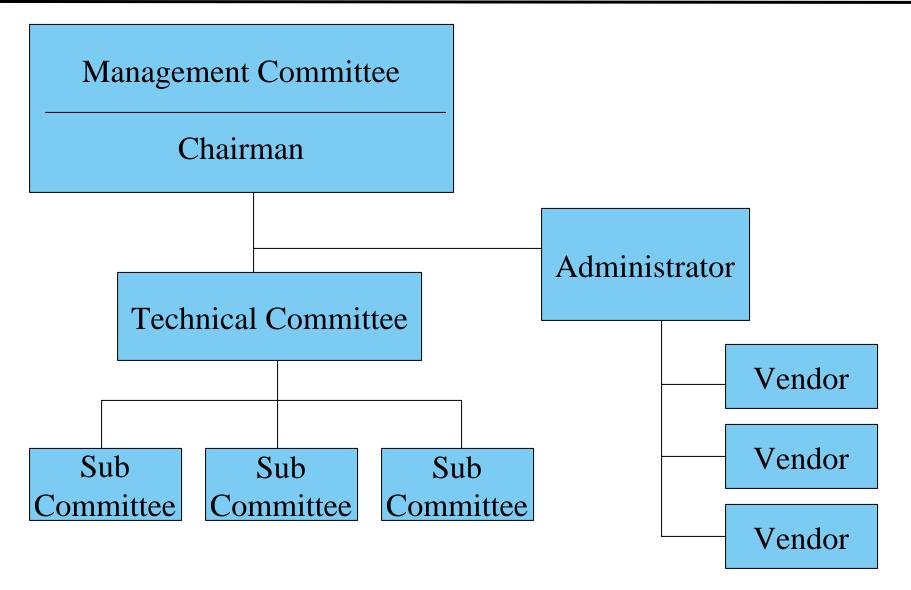
Boeing Defense & Space Group

DuPont

4th State



### **Suggested Organizational Structure**





### **Organization Roles/Responsibilities**

### Management Committee

- •One Senior individual from each full member
- •Committee provides:
  - Program schedule and review
  - •Fiscal oversight
  - Conflict resolution
- •Meets 2 times per year unless otherwise required (4 hours)
- •Committee is empowered to resolve intellectual property issues.



### Organization Roles/Responsibilities

### **Technical Committee**

- •Two-five technical individuals from each full member
- •Committee provides:
  - •Technical oversight
  - •Directs and reviews technical scope
  - •Sets technical goals
  - •Resolves technical issues
- •Meets 4 times per year (8-16 hours)



### Organization Roles/Responsibilities

### **Administrator**

- •Core team (part time)
- •Manages:
  - •Consortium meeting
  - •Financial issues
  - Technical vendors (direct contract)
  - •Data archive during program
  - •Technical support

Emulates best practices from past consortium programs.